

## Statements of Income

(単位:千円) (Unit: Thousands of yen)

		1997.3	1998.3	1999.3	2000.3	2001.3	2002.3
.売上高	. Sales	11,040,252	10,052,024	9,008,552	10,923,819	11,484,244	9,991,819
.売上原価	. Cost of sales	7,369,798	6,749,515	6,299,246	6,926,099	7,405,594	6,592,525
<b>売上総利益</b>	<b>Gross profit on sales</b>	<b>3,670,453</b>	<b>3,302,508</b>	<b>2,709,306</b>	<b>3,997,720</b>	<b>4,078,649</b>	<b>3,399,293</b>
.販売費及び一般管理費	. Selling, general and administration expenses	2,696,964	2,576,876	2,230,176	2,506,182	2,660,183	2,571,598
<b>営業利益</b>	<b>Operating income</b>	<b>973,489</b>	<b>725,632</b>	<b>479,129</b>	<b>1,491,538</b>	<b>1,418,465</b>	<b>827,694</b>
.営業外収益	. Non-operating income						
1. 受取利息	1. Interest earned	3,268	4,087	5,178	2,372	3,130	424
2. 有価証券利息	2. Interest on securities	1,003	777	602	779	4,943	3,200
3. 受取配当金	3. Dividends earned	5,004	5,112	2,953	6,100	6,223	5,056
4. 有価証券売却益	4. Profit on sales of securities	82	29,024	3,293	-	44,993	2,085
5. 貸倒引当金戻入益	5. Reversal of allowance for doubtful accounts	-	10,320	-	-	-	9,191
6. 雑収入	6. Miscellaneous income	14,178	22,747	7,802	14,398	7,748	30,262
<b>営業外収益計</b>	<b>Total non-operating income</b>	<b>23,536</b>	<b>72,069</b>	<b>19,831</b>	<b>23,851</b>	<b>67,039</b>	<b>50,220</b>
.営業外費用	. Non-operating expenses						
1. 支払利息	1. Interest paid	66,708	43,522	36,547	36,161	26,570	17,229
2. 社債利息	2. Bond interest	7,900	3,950	-	-	-	-
3. 有価証券評価損	3. Loss on securities revaluation	84,800	87,843	10,070	15,353	3,774	-
4. 貸倒引当金繰入額	4. Provision for doubtful accounts	-	-	15,250	-	93,019	-
5. 会員権評価損	5. Loss on evaluation of memberships	-	-	-	94,975	29,763	5,570
6. 保証金償却損	6. Loss on write-off of guarantee deposits	-	-	-	10,522	-	-
7. 適格退職年金過去勤務費用	7. Provision for employees' retirement benefits net of payment	-	-	-	98,597	-	-
8. 雑損失	8. Miscellaneous losses	72,309	20,852	17,159	13,121	20,718	15,581
<b>営業外費用計</b>	<b>Total Non-operating expenses</b>	<b>231,718</b>	<b>156,168</b>	<b>79,028</b>	<b>268,732</b>	<b>173,846</b>	<b>38,381</b>
<b>経常利益</b>	<b>Ordinary income</b>	<b>765,307</b>	<b>641,533</b>	<b>419,932</b>	<b>1,246,456</b>	<b>1,311,659</b>	<b>839,533</b>
.特別損失	. Extraordinary loss						
1. 固定資産売却損	1. Losses on sale of fixed assets	2,111	100	-	-	-	-
2. 固定資産除却損	2. Loss on disposal of fixed assets	13,075	3,561	-	-	-	-
3. 投資有価証券売却損	3. Losses on sale of investment securities	-	-	16,174	-	-	-
4. 関係会社有価証券評価損	4. Loss on securities revaluation of affiliated companies	-	-	30,759	-	-	-
5. 事業用土地評価損	5. Loss on revaluation of commercial land	-	-	-	276,382	-	-
6. リース債務解約損	6. Loss on cancellation of lease obligation	75,572	-	-	-	-	-
<b>税引前当期純利益</b>	<b>Net income before tax</b>	<b>674,547</b>	<b>637,871</b>	<b>372,998</b>	<b>970,074</b>	<b>1,311,659</b>	<b>839,533</b>
法人税及び住民税	Corporate and residence taxes	289,510	335,707	-	-	-	-
法人税、住民税及び事業税	Corporation, inhabitants and enterprise taxes	-	-	216,042	775,877	592,000	359,400
法人税等調整額	Income tax adjustments	-	-	-	350,701	28,193	7,130
<b>当期純利益</b>	<b>Net income</b>	<b>385,036</b>	<b>302,164</b>	<b>156,956</b>	<b>544,899</b>	<b>747,852</b>	<b>473,003</b>
前期繰越利益	Retained earnings brought forward from previous period	50,072	79,842	67,825	71,397	78,905	78,430
過年度税効果調整額	Tax effect adjustments for prior years	-	-	-	70,057	-	-
税効果会計適用に伴うプログラム等準備金取崩高	Reversal of tax effect program reserve	-	-	-	36,623	-	-
税効果会計適用に伴う国内市場開拓準備金取崩高	Reversal of tax effect domestic market development reserve	-	-	-	14,481	-	-
当期末処分利益	Unappropriated retained earnings	435,109	382,007	224,781	737,459	826,758	551,433