

## Statements of Income

(Unit: Thousands of yen)

	2002.3	2003.3	2004.3	2005.3	2006.3
. Sales	9,991,819	9,897,135	10,514,091	11,042,554	<b>11,631,902</b>
. Cost of sales	6,592,525	6,290,208	6,785,799	7,349,348	<b>7,653,347</b>
<b>Gross profit on sales</b>	<b>3,399,293</b>	<b>3,606,926</b>	<b>3,728,291</b>	<b>3,693,206</b>	<b>3,978,554</b>
. Selling, general and administration expenses	2,571,598	2,611,460	2,731,442	2,704,389	<b>2,724,441</b>
<b>Operating Income</b>	<b>827,694</b>	<b>995,466</b>	<b>996,848</b>	<b>988,816</b>	<b>1,254,112</b>
. Non-operating income					
1 . Interest earned	424	273	152	186	<b>2,273</b>
2 . Interest on securities	3,200	974	699	346	<b>157</b>
3 . Dividends earned	5,056	6,121	5,525	6,764	<b>8,273</b>
4 . Profit on sales of securities	2,085	-	17,857	74,193	<b>342</b>
5 . Reversal of allowance for doubtful accounts	9,191	-	-	-	<b>-</b>
6 . Miscellaneous income	30,262	19,375	19,420	12,188	<b>65,684</b>
<b>Total non-operating income</b>	<b>50,220</b>	<b>26,746</b>	<b>43,655</b>	<b>93,680</b>	<b>76,732</b>
. Non-operating expenses					
1 . Interest paid	17,229	11,773	5,194	1,420	<b>1,029</b>
2 . Loss on securities revaluation	-	-	-	10,136	<b>7,959</b>
3 . Provision for doubtful accounts	970	-	-	-	<b>-</b>
4 . Loss on evaluation of memberships	5,570	18,198	-	-	<b>-</b>
5 . Miscellaneous losses	15,581	17,157	17,968	31,717	<b>60,203</b>
<b>Total Non-operating expenses</b>	<b>38,381</b>	<b>47,129</b>	<b>23,160</b>	<b>43,275</b>	<b>69,194</b>
<b>Ordinary Income</b>	<b>839,533</b>	<b>975,082</b>	<b>1,017,343</b>	<b>1,039,221</b>	<b>1,261,650</b>
. Extraordinary profit					
1 . Profit on sale of investment securities	-	61,033	-	-	<b>-</b>
. Extraordinary loss					
1 . Losses on sale of investment securities	-	109,577	-	-	<b>-</b>
2 . Head-Office Relocation expenses	-	172,313	-	-	<b>-</b>
<b>Net income before tax</b>	<b>839,533</b>	<b>754,225</b>	<b>1,017,343</b>	<b>1,039,221</b>	<b>1,261,650</b>
Corporation, inhabitants and enterprise taxes	359,400	426,688	506,000	378,000	<b>544,092</b>
Income tax adjustments	7,130	82,692	70,735	49,066	<b>25,855</b>
<b>Net income</b>	<b>473,003</b>	<b>410,229</b>	<b>582,078</b>	<b>612,155</b>	<b>743,413</b>
Retained earnings brought forward from previous period	78,430	88,052	89,382	101,135	<b>97,736</b>
Unappropriated retained earnings	551,433	498,281	671,461	713,291	<b>841,149</b>