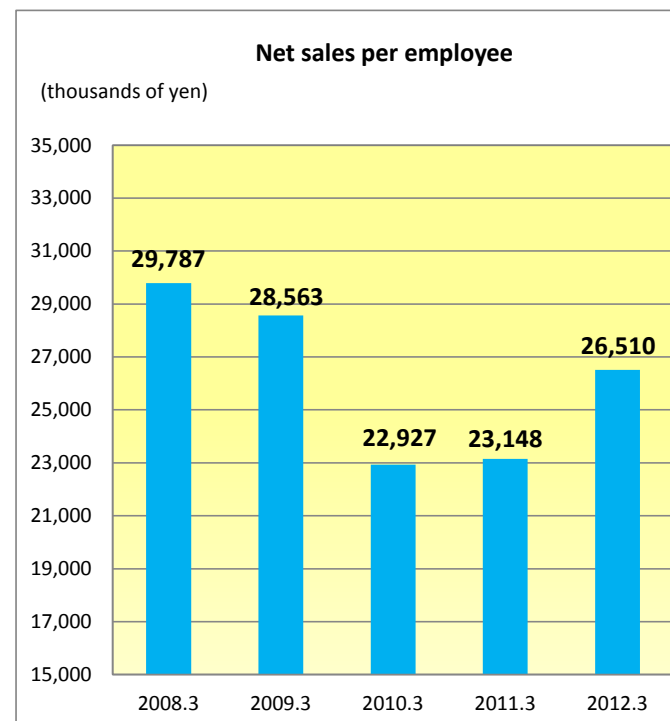
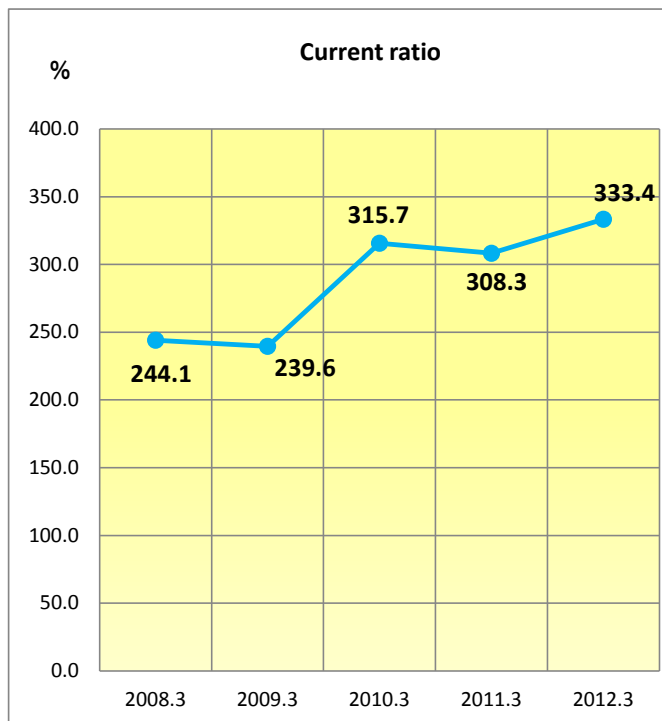
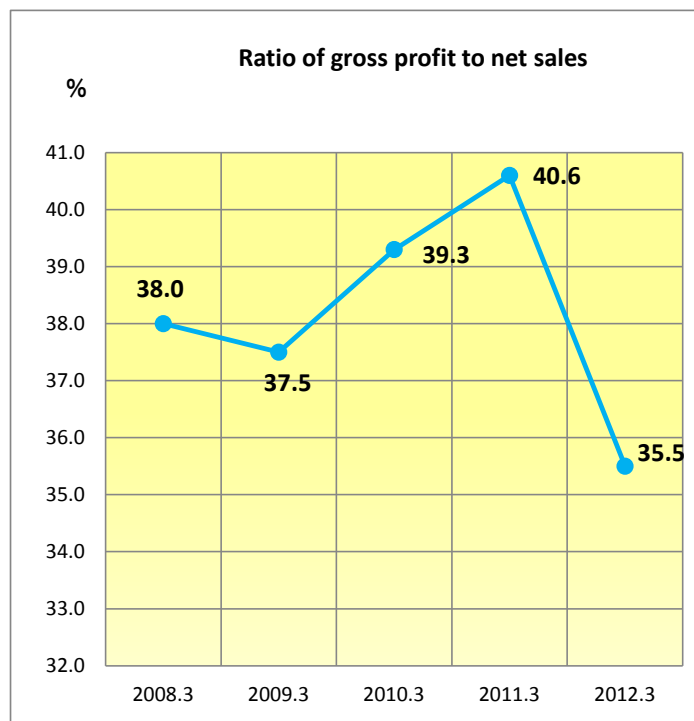


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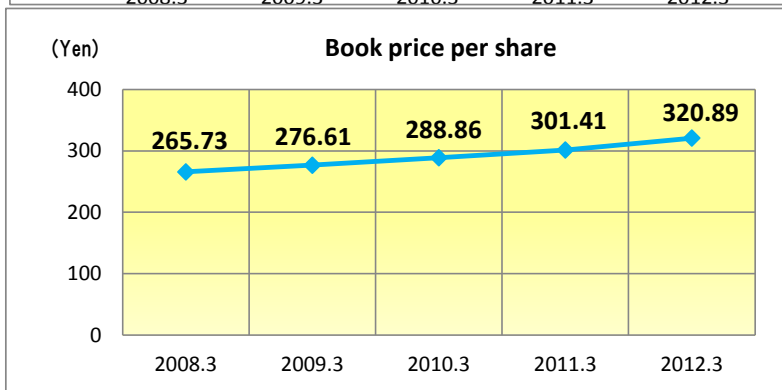
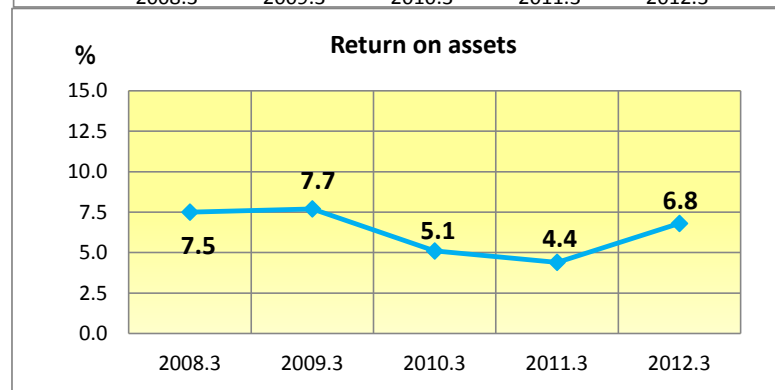
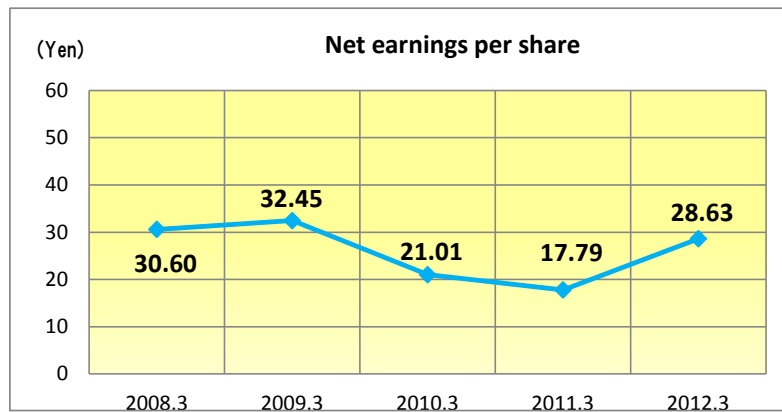
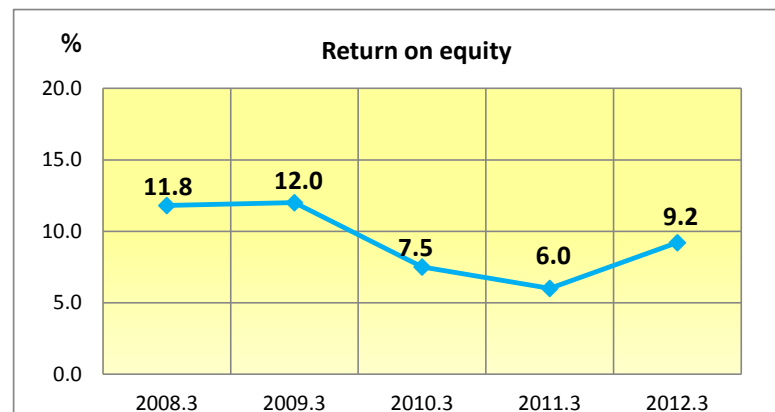


Key Financial Indicators



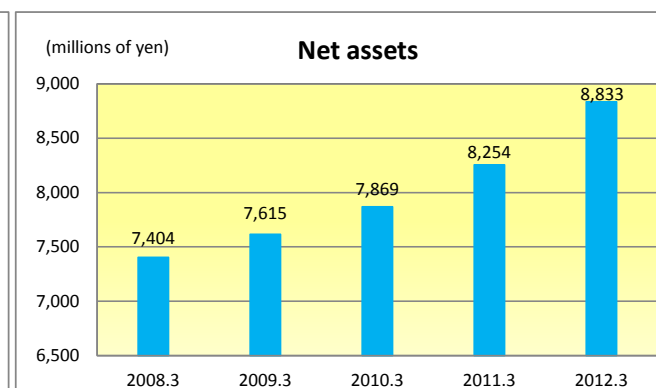
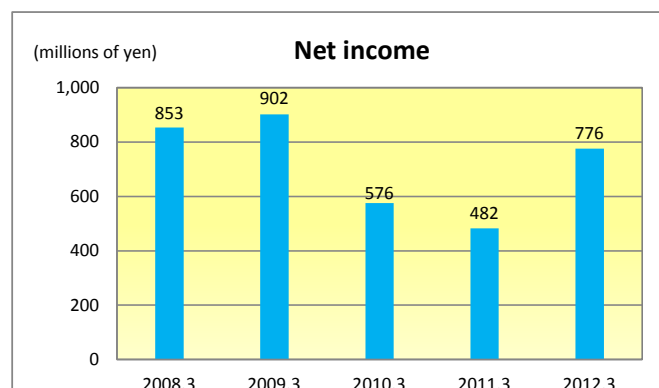
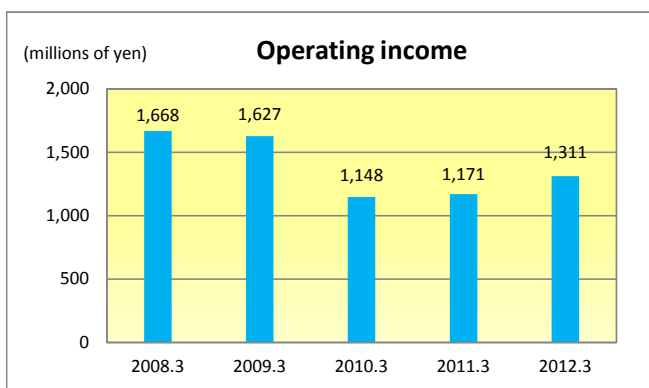
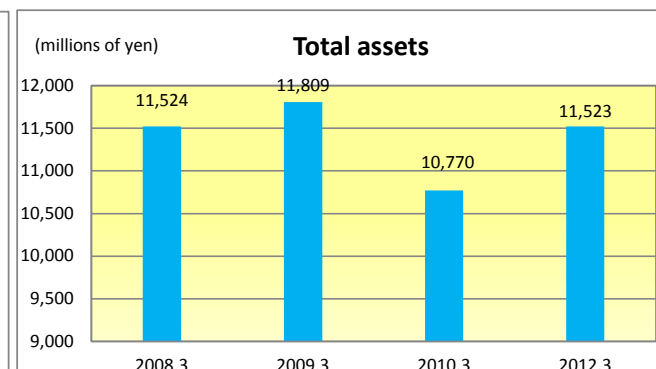
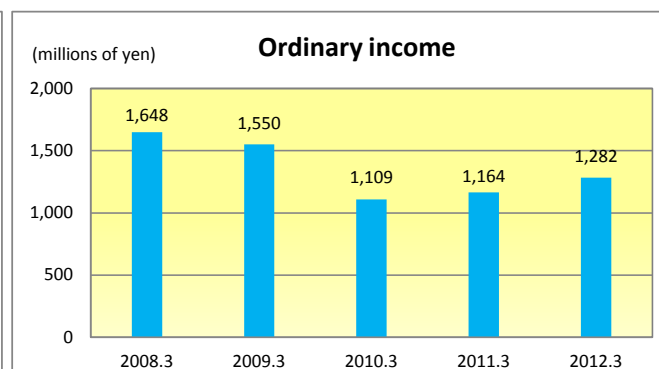
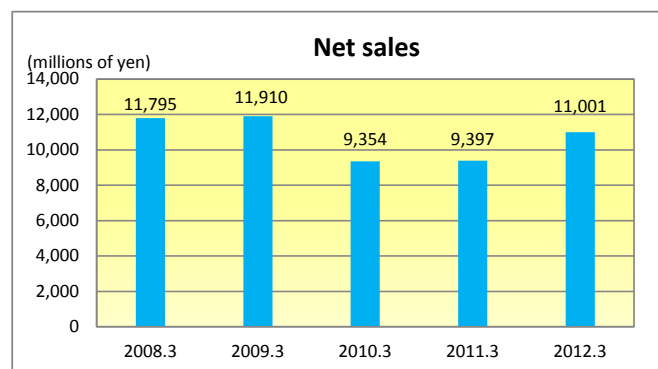
	2008.3	2009.3	2010.3	2011.3	2012.3
Ratio of gross profit to net sales(%)	38.0	37.5	39.3	40.6	35.5
Ratio of ordinary income to net sales(%)	14.0	13.0	11.9	12.4	11.7
Net sales per employee(thousands of yen)	29,787	28,563	22,927	23,148	26,510
Total assets turnover(times)	1.03	1.02	0.82	0.85	0.96
Capital adequacy turnover(times)	1.62	1.58	1.20	1.17	1.30
Capital adequacy equity ratio(%)	64.2	64.3	72.8	72.3	75.5
Current ratio(%)	244.1	239.6	315.7	308.3	333.4

Key Value Indicators



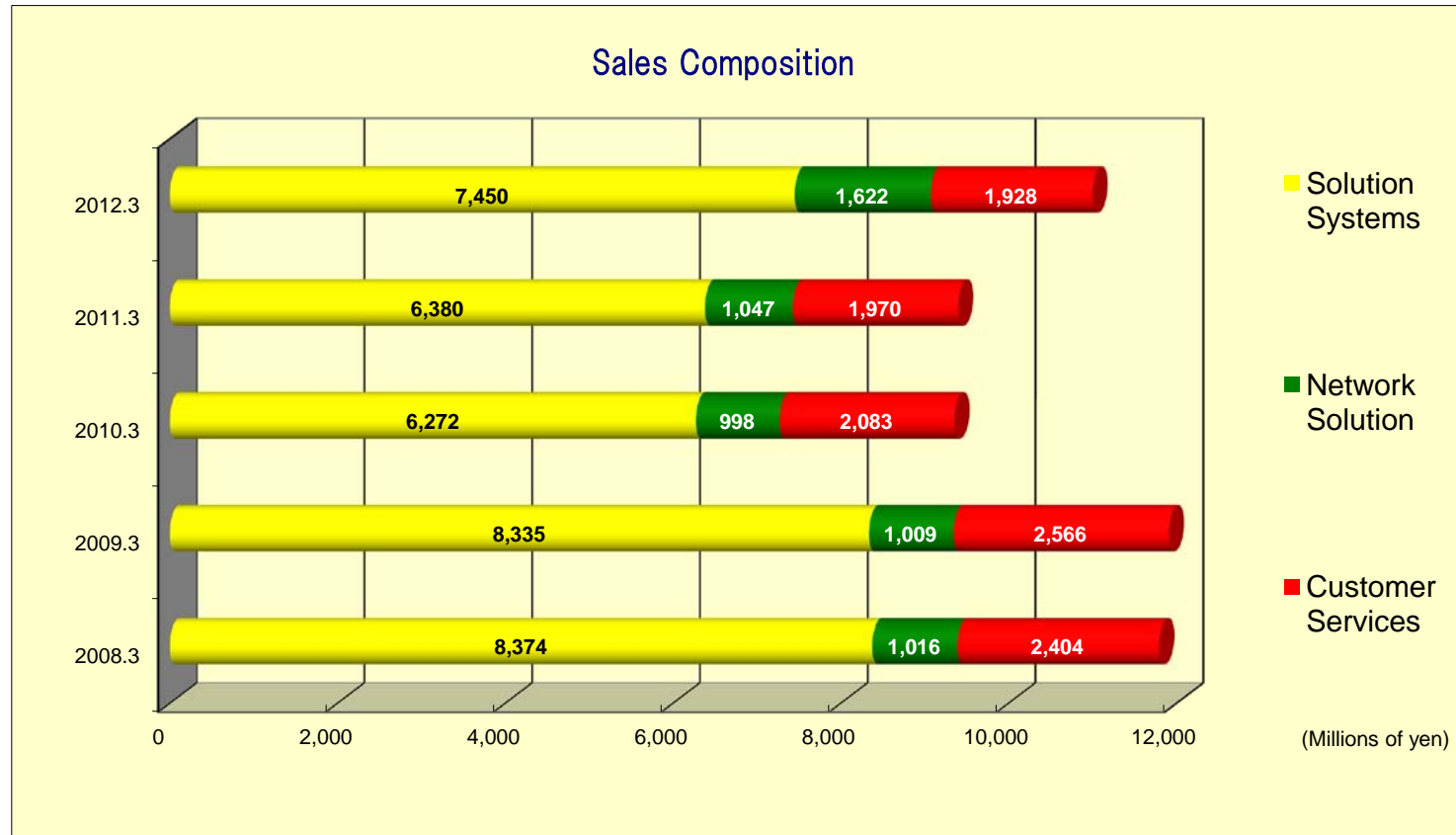
	2008.3	2009.3	2010.3	2011.3	2012.3
Return on equity(%)	11.8	12.0	7.5	6.0	9.2
Return on assets(%)	7.5	7.7	5.1	4.4	6.8
Book price per share(yen)	265.73	276.61	288.86	301.41	320.89
Net earnings per share(yen)	30.60	32.45	21.01	17.79	28.63
Dividend per share(yen)	9.5	10.0	10.0	10.0	15.0
payout ratio(%)	31.05	30.82	47.60	56.21	52.39
Price earnings ratio(times)	13.5	11.6	15.9	14.7	10.7
Price book-value ratio(times)	1.6	1.4	1.2	0.9	1.0

Financial Highlights



	2008.3	2009.3	2010.3	2011.3	2012.3
Net sales(Millions of yen)	11,795	11,910	9,354	9,397	11,001
Operating income(Millions of yen)	1,668	1,627	1,148	1,171	1,311
Ordinary income(Millions of yen)	1,648	1,550	1,109	1,164	1,282
Net income(Millions of yen)	853	902	576	482	776
Total assets(Millions of yen)	11,524	11,809	10,770	11,311	11,523
Net assets(Millions of yen)	7,404	7,615	7,869	8,254	8,833
Total number of issued shares	29,430,000	29,430,000	29,430,000	29,430,000	29,430,000
Number of employees(persons)	396	417	408	406	415

Sales Composition



	2008.3 (Millions of yen)		2009.3 (Millions of yen)		2010.3 (Millions of yen)		2011.3 (Millions of yen)		2012.3 (Millions of yen)	
Systems Solution	8,374	71.0%	8,335	70.0%	6,272	67.0%	6,380	67.9%	7,450	67.7%
Network Solution	1,016	8.6%	1,009	8.5%	998	10.7%	1,047	11.1%	1,622	14.8%
Customer Services	2,404	20.4%	2,566	21.5%	2,083	22.3%	1,970	21.0%	1,928	17.5%
Total	11,795	100.0%	11,910	100.0%	9,354	100.0%	9,397	100.0%	11,001	100.0%

Consolidated Balance Sheets

Assets

I.Current Assets	2011.3	2012.3
1.Cash and cash equivalents	1,900,089	1,727,286
2.Notes and accounts receivable-trade	2,261,628	3,263,003
3.Marketable securities	2,648,373	2,148,486
4.Inventories	577,552	521,538
5.Deferred tax assets	206,817	180,959
6.Others	112,470	120,528
Allowance for bad debts	△ 498	△ 387
Total Current Assets	7,706,432	7,961,416

II. Fixed Assets

1.Tangible fixed assets		
(1)Buildings and structures	395,919	371,527
(2)Machinery and equipment	1,818	3,643
(3)Land	149,565	149,565
(4)Leasd assets	819	-
(5)Construction in progress	-	13,891
(6)Others	194,606	178,323
Total Tangible Fixed Assets	742,729	716,950
2.Intangible fixed assets		
(1)Software	776,023	501,161
(2)Others	15,125	11,095
Total Intangible Fixed Assets	791,148	512,256
3.Investments and other assets		
(1)Investment securities	626,157	1,187,565
(2)Stocks of affiliated companies	405,884	32,703
(3)Deferred tax assets	223,346	109,373
(4)Others	818,505	1,003,656
(5)Allowance for bad debts	△ 2,273	-
Total of investments and other assets	2,071,620	2,333,299
Total fixed Assets	3,605,498	3,562,507
Total Assets	11,311,931	11,523,923

Liabilities

I.Current Liabilities	2011.3	2012.3
1.Accounts payable-trade	1,129,583	1,142,307
2.Leased obligations	1,005	-
3.Accrued income tax	375,002	40,249
4.Accrued consumption tax	24,583	110,925
5.Advances received	384,544	441,372
6.Accrued bonuses	368,700	362,400
7.Others	216,344	290,450
Total Current Liabilities	2,499,763	2,387,707

II.Long-term Liabilities

1.Leased obligations	-	-
2.Reserve for severance benefit	166,062	161,871
3.Reserve for directors' retirement allowance	15,363	16,500
4.Long-term debt	376,601	124,246
Total Long-term Liabilities	558,027	302,617
Total Liabilities	3,057,790	2,690,324

I.Shreholder's equity		
1.Capital stock	1,124,669	1,124,669
2.Capital surplus	1,221,189	1,221,189
3.Retained earnings	6,679,581	7,185,021
4.Treasury stock	△ 900,696	△ 900,696
Total Shreholder's equity	8,124,743	8,630,183
II.Variance of revaluation		
1.Unrealized holding gain on securities	51,594	74,275
2.Deferred gain and loss from hedging	424	925
Total Variance of revaluation	52,018	75,201
3 Equity warrant	69,640	125,010
4 Minority interests	7,737	3,203
Net Assets	8,254,140	8,833,598
Total Liabilities and Net Assets	11,311,931	11,523,923

Consolidated Statements of Income

	2011.3	2012.3
I.Sales	9,397,922	11,001,582
II.Cost of sales	5,586,653	7,101,345
Gross profit on sales	3,811,268	3,900,236
III.Selling,general and administration expenses	2,640,098	2,588,744
Operating Income	1,171,170	1,311,492
IV.Non-operating income		
1.Interest	6,006	4,908
2.Dividends earned	10,662	16,049
3.Miscellaneous income	13,885	17,138
Total non-operating Income	30,554	38,096
V.Non-operating expenses		
1.Interest paid	64	20
2.Payment commission	6,958	7,253
3.Loss on disposal of fixed assets	5,461	2,131
4.Investment loss on equity method	11,022	56,880
5.Miscellaneous losses	14,051	601
Total Non-operating expenses	37,559	66,887
Ordinary Income	1,164,166	1,282,701
VI.Extraordinary loss		
1.Loss on sales of investment securities	-	36,285
2.Loss on valuation of investment securities	171,638	-
3.Loss on revision of retirement benefit plan	30,442	-
Income before income taxes	962,085	1,246,415
Corporation,inhabitants and enterprise taxes	476,251	332,450
Income tax adjustments	8,781	141,773
	△ 5,431	△ 4,534
Net income	482,484	776,725

Consolidated Statements of Cash Flows

	2011.3	2012.3
I. Cash flow from operating activities		
Income before income taxes	962,085	1,246,415
Depreciation and amortization	548,417	544,705
Stock based compensation expense	50,058	55,369
Provision for bonuses	△ 13,300	△ 6,300
Increase/decrease in reserve for retirement allowance	△ 127,356	△ 4,190
Increase/Decrease in Reserve for directors' retirement benefits	1,500	1,136
Increase/Decrease in long-term debt	125,217	△ 254,023
Increase in allowance for doubtful accounts	2,185	△ 111
Interest and dividends income	△ 16,668	△ 20,957
Interest expenses	64	20
Equity in loss (earnings) of affiliates	11,022	56,880
Loss on sales of investment securities	-	36,285
Loss on evaluation of investment securities	171,638	-
Loss on disposal of fixed assets	5,461	2,131
Decrease in notes and accounts receivable	△ 294,931	△ 997,425
Increase/decrease in inventories	△ 350,155	56,013
Increase in notes and accounts payable	171,145	12,724
Others	88,463	187,868
Interest and dividends income received	16,995	20,953
Interest expenses paid	△ 64	△ 20
Income tax paid	△ 452,584	△ 634,766
Net cash used in operating activities	896,683	302,709
II. Cash flow from investing activities		
Increase in time deposits	△ 300,000	△ 200,000
Decrease in time deposits	450,000	50,000
Purchase of marketable/investment securities	△ 2,421,919	△ 941,119
Proceeds from sales of marketable/investment securities	2,198,894	1,280,217
Purchase of fixed assets	△ 517,763	△ 253,349
Purchase of insurance funds	△ 52,869	△ 40,516
Others	12,317	916
Net cash used in investing activities	△ 631,339	△ 103,851
III. Cash flow from financing activities		
Purchase of treasury stock	△ 25	-
Cash dividends paid	△ 270,935	△ 270,728
Others	△ 1,064	△ 1,005
Net cash used in financing activities	△ 272,025	△ 271,734
IV. Effect of exchange rate changes on cash and cash equivalents	-	-
V. Increase/decrease in cash and cash equivalents	△ 6,681	△ 72,875
VI. Cash and cash equivalents at beginning of year	3,955,329	3,948,648
VII. Cash and cash equivalents at end of year	3,948,648	3,875,772