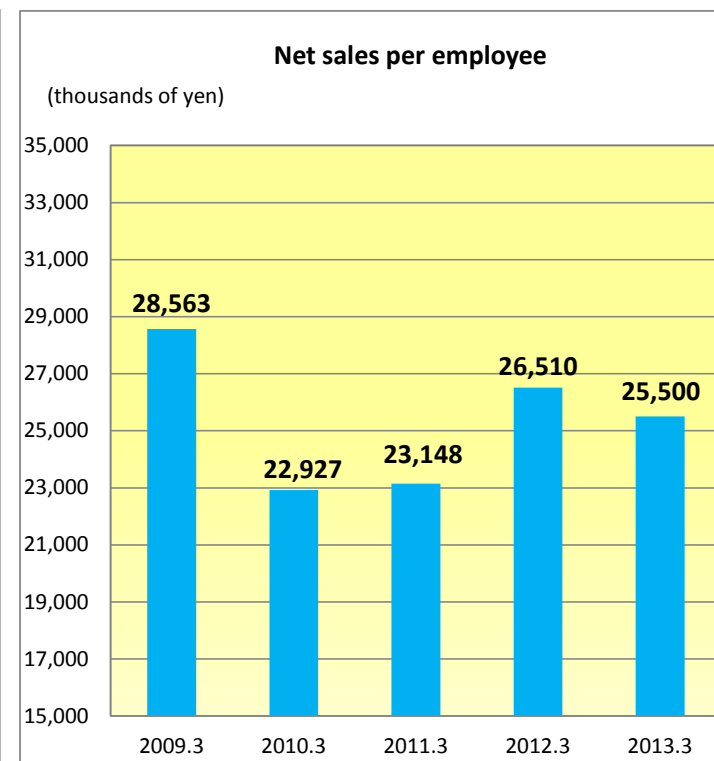
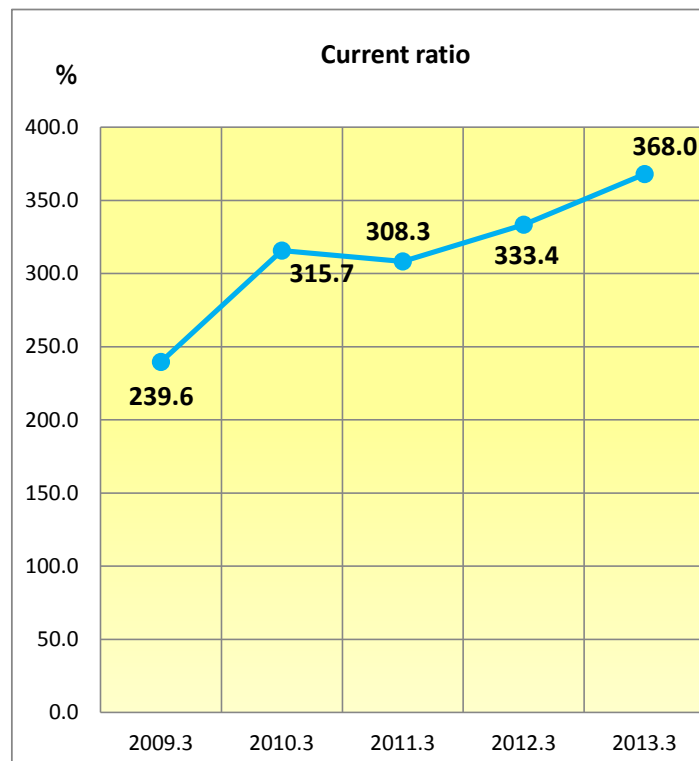
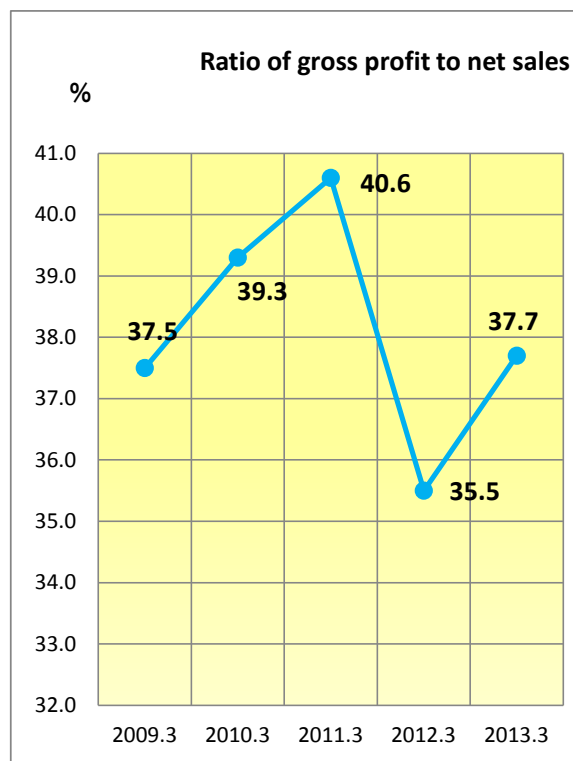


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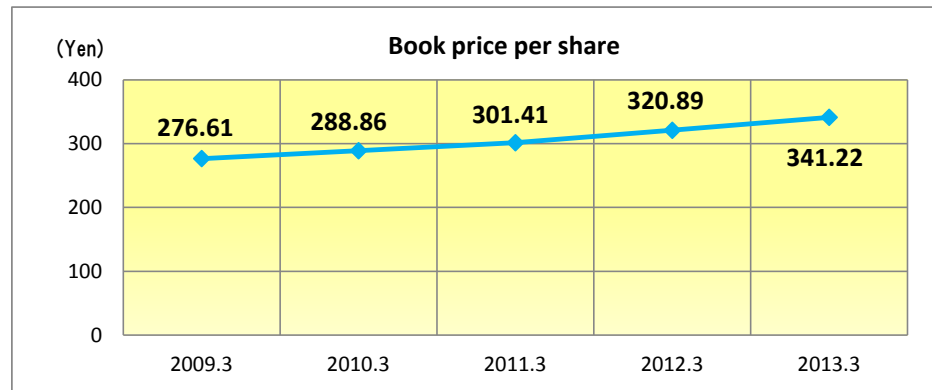
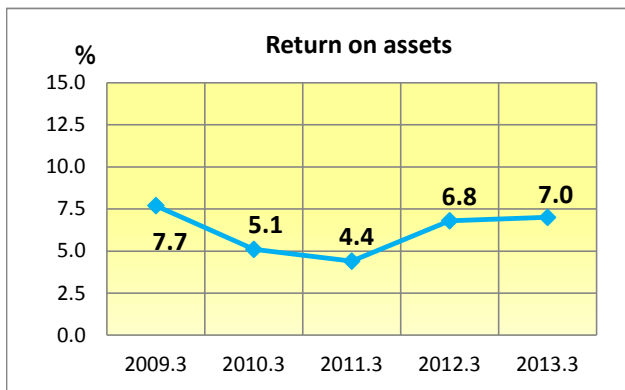
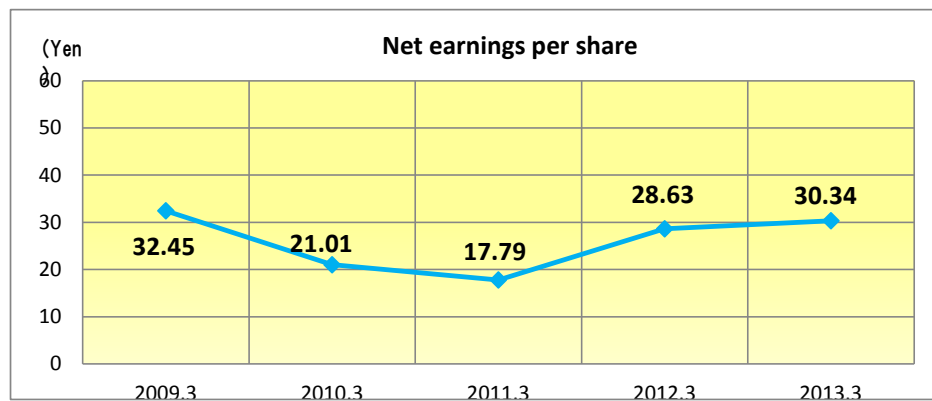
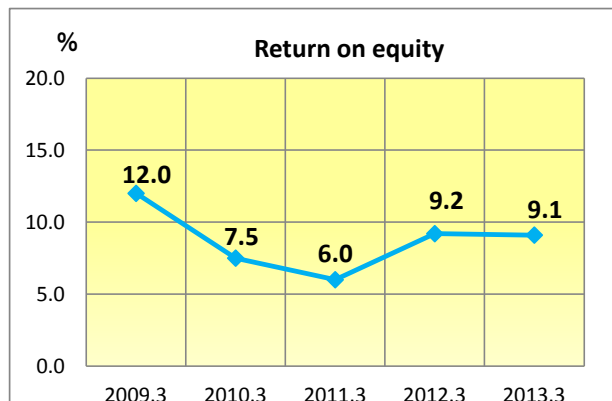


Key Financial Indicators



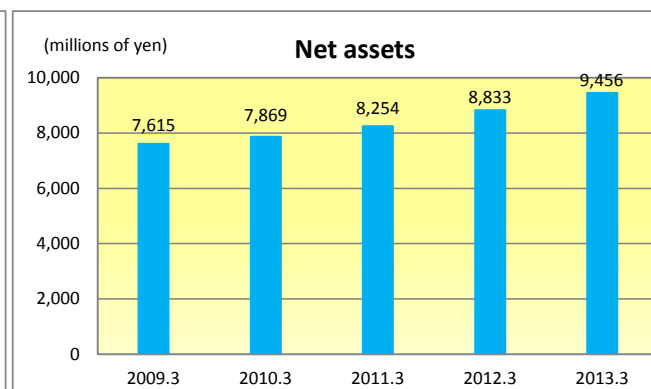
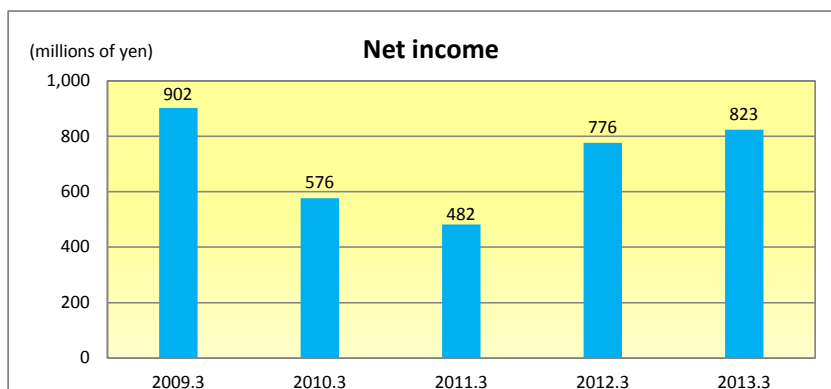
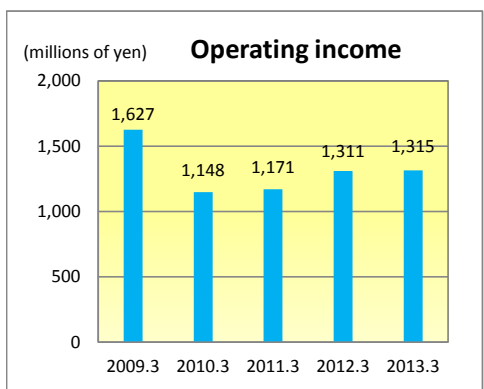
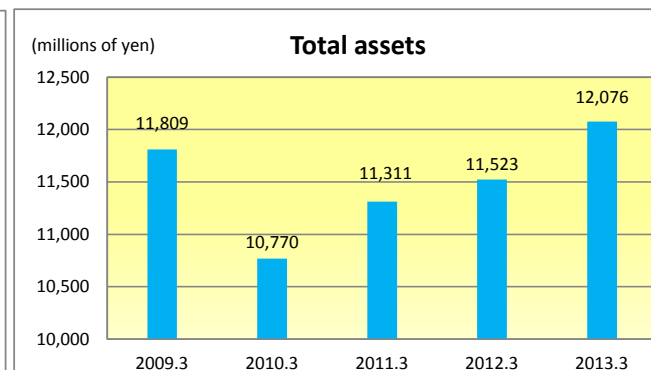
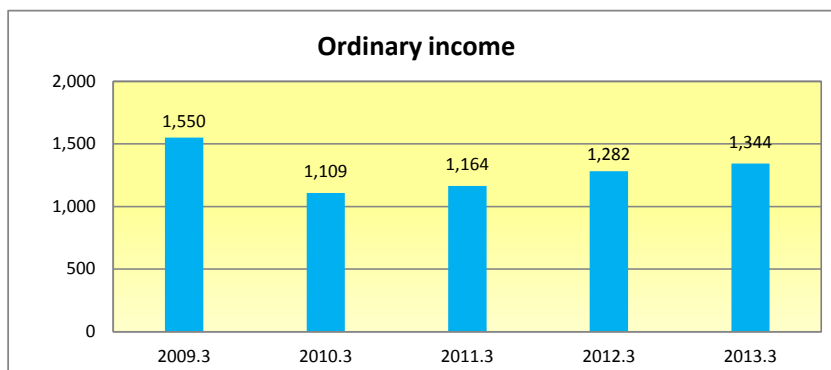
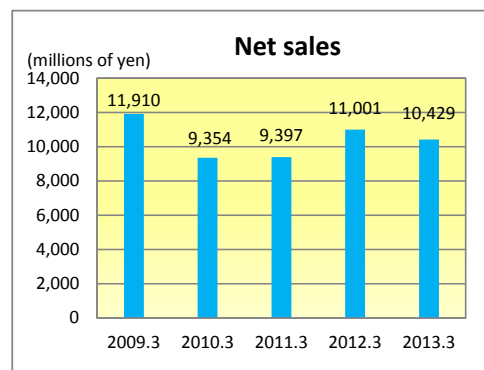
	2009.3	2010.3	2011.3	2012.3	2013.3
Ratio of gross profit to net sales(%)	37.5	39.3	40.6	35.5	37.7
Ratio of ordinary income to net sales(%)	13.0	11.9	12.4	11.7	12.9
Net sales per employee(thousands of yen)	28,563	22,927	23,148	26,510	25,500
Total assets turnover(times)	1.02	0.82	0.85	0.96	0.88
Capital adequacy turnover(times)	1.58	1.20	1.17	1.30	1.14
Capital adequacy equity ratio(%)	64.3	72.8	72.3	75.5	77.1
Current ratio(%)	239.6	315.7	308.3	333.4	368.0

Key Value Indicators



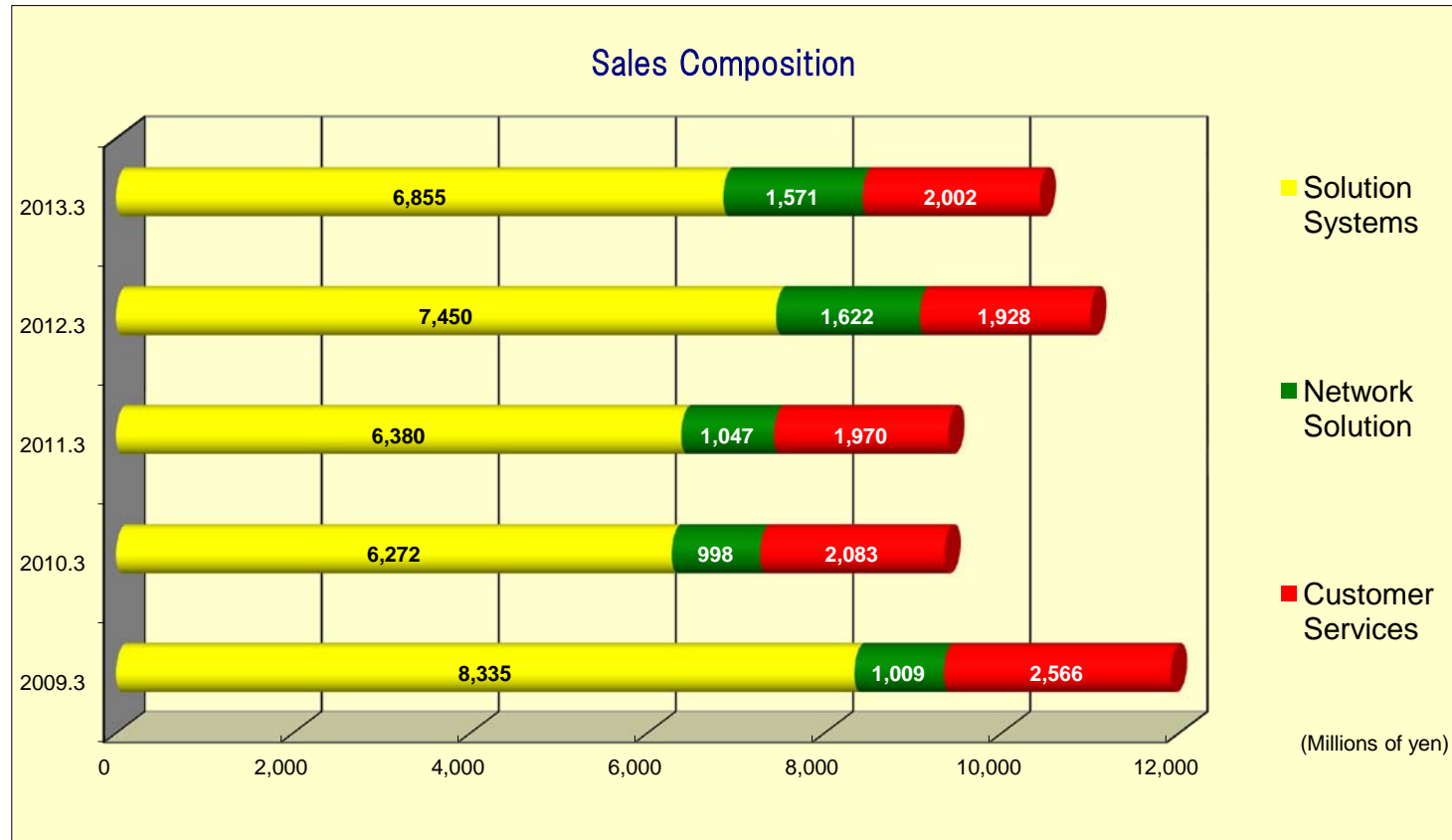
	2009.3	2010.3	2011.3	2012.3	2013.3
Return on equity(%)	12.0	7.5	6.0	9.2	9.1
Return on assets(%)	7.7	5.1	4.4	6.8	7.0
Book price per share(yen)	276.61	288.86	301.41	320.89	341.22
Net earnings per share(yen)	32.45	21.01	17.79	28.63	30.34
Dividend per share(yen)	10.0	10.0	10.0	15.0	15.0
payout ratio(%)	30.82	47.60	56.21	52.39	49.44
Price earnings ratio(times)	11.6	15.9	14.7	10.7	12.5
Price book-value ratio(times)	1.4	1.2	0.9	1.0	1.1

Financial Highlights



	2009.3	2010.3	2011.3	2012.3	2013.3
Net sales(Millions of yen)	11,910	9,354	9,397	11,001	10,429
Operating income(Millions of yen)	1,627	1,148	1,171	1,311	1,315
Ordinary income(Millions of yen)	1,550	1,109	1,164	1,282	1,344
Net income(Millions of yen)	902	576	482	776	823
Total assets(Millions of yen)	11,809	10,770	11,311	11,523	12,076
Net assets(Millions of yen)	7,615	7,869	8,254	8,833	9,456
Total number of issued shares	29,430,000	29,430,000	29,430,000	29,430,000	29,430,000
Number of employees(persons)	417	408	406	415	409

Sales Composition



	2009.3 (Millions of yen)		2010.3 (Millions of yen)		2011.3 (Millions of yen)		2012.3 (Millions of yen)		2013.3 (Millions of yen)	
Systems Solution	8,335	70.0%	6,272	67.0%	6,380	67.9%	7,450	67.7%	6,855	65.7%
Network Solution	1,009	8.5%	998	10.7%	1,047	11.1%	1,622	14.8%	1,571	15.2%
Customer Services	2,566	21.5%	2,083	22.3%	1,970	21.0%	1,928	17.5%	2,002	19.2%
Total	11,910	100.0%	9,354	100.0%	9,397	100.0%	11,001	100.0%	10,429	100.0%

Consolidated Balance Sheets

Assets

I.Current Assets	2012.3	2013.3
1.Cash and cash equivalents	1,727,286	2,439,032
2.Notes and accounts receivable-trade	3,263,003	2,330,951
3.Marketable securities	2,148,486	3,348,636
4.Inventories	521,538	257,159
5.Deferred tax asset	180,959	212,140
6.Others	120,528	105,184
Allowance for bad debts	△ 387	△ 991
Total Current Assets	7,961,416	8,692,114

II. Fixed Assets

1.Tangible fixed assets		
(1)Buildings and structures	371,527	347,683
(2)Machinery and equipment	3,643	2,496
(3)Land	149,565	149,565
(4)Construction in progress	13,891	50,167
(5)Others	178,323	161,136
Total Tangible Fixed Assets	716,950	711,048
2.Intangible fixed assets		
(1) Goodwill	2,909	1,064
(2)Others	509,347	351,300
Total Intangible Fixed Assets	512,256	352,365
3.Investments and other assets		
(1)Investment securities	1,220,269	1,416,901
(2)Deferred tax assets	109,373	14,052
(3)Others	1,003,656	889,902
Total of investments and other assets	2,333,299	2,320,856
Total fixed Assets	3,562,507	3,384,271
Total Assets	11,523,923	12,076,385

Liabilities

I.Current Liabilities	2012.3	2013.3
1.Accounts payable-trade	1,142,307	788,143
2.Accrued income tax	40,249	430,750
3.Accrued bonuses	362,400	382,300
4.Advances received	441,372	483,661
5.Others	401,376	277,181
Total Current Liabilities	2,387,707	2,362,035

II.Long-term Liabilities

1.Reserve for severance benefit	161,871	163,577
2.Reserve for directors' retirement allowance	16,500	11,370
3.Long-term debt	124,246	83,367
Total Long-term Liabilities	302,617	258,315
Total Liabilities	2,690,324	2,620,351

Net Assets

I.Shareholder's equity		
1.Capital stock	1,124,669	1,124,669
2.Capital surplus	1,221,189	1,221,189
3.Retained earnings	7,185,021	7,599,845
4.Treasury stock	△ 900,696	△ 844,338
Total Shareholder's equity	8,630,183	9,101,364
II.Accumulated other comprehensive income		
1.Unrealized holding gain on securities	74,275	204,242
2.Deferred gain and loss from hedging	925	414
Total Accumulated other comprehensive income	75,201	204,656
3 Equity warrant	125,010	144,098
4 Minority interests	3,203	5,914
Net Assets	8,833,598	9,456,034
Total Liabilities and Net Assets	11,523,923	12,076,385

Consolidated Statements of Income

	2012.3	2013.3
I.Sales	11,001,582	10,429,630
II.Cost of sales	7,101,345	6,497,886
Gross profit on sales	3,900,236	3,931,743
III.Selling,general and administration expenses	2,588,744	2,616,608
Operating Income	1,311,492	1,315,134
IV.Non-operating income		
1.Interest	4,908	5,545
2.Dividends earned	16,049	22,184
3.Investment profit on equity method	-	7,186
4.Miscellaneous income	17,138	11,392
Total non-operating Income	38,096	46,308
V.Non-operating expenses		
1.Interest paid	20	-
2.Payment commission	7,253	6,965
3.Loss on valuation of investment securities	-	5,401
4.Loss on disposal of fixed assets	2,131	3,082
5.Investment loss on equity method	56,880	-
6.Miscellaneous losses	601	1,714
Total Non-operating expenses	66,887	17,163
Ordinary Income	1,282,701	1,344,279
VI.Extraordinary Income		
1.Gain on reversal of subscription rights to shares	-	26,708
Total Extraordinary Income	-	26,708
VII.Extraordinary loss		
1.Loss on sales of investment securities	36,285	-
Total Extraordinary loss	36,285	-
Income before income taxes	1,246,415	1,370,988
Corporation,inhabitants and enterprise taxes	332,450	545,171
Income tax adjustments	141,773	△ 428
Minority interests in income (loss)	△ 4,534	2,710
Net income	776,725	823,534

Consolidated Statements of Cash Flows

	2012.3	2013.3
I. Cash flow from operating activities		
Income before income taxes	1,246,415	1,370,988
Depreciation and amortization	544,705	407,180
Stock based compensation expense	55,369	54,868
Provision for bonuses	△ 6,300	19,900
Increase/decrease in reserve for retirement allowance	△ 4,190	1,706
Increase/Decrease in Reserve for directors' retirement benefits	1,136	△ 5,130
Increase/Decrease in long-term debt	△ 254,023	△ 40,486
Increase in allowance for doubtful accounts	△ 111	603
Interest and dividends income	△ 20,957	△ 27,729
Interest expenses	20	-
Equity in loss (earnings) of affiliates	56,880	△ 7,186
Loss on sales of investment securities	36,285	-
Loss on evaluation of investment securities	-	5,401
Loss on disposal of fixed assets	2,131	3,082
Gain on reversal of subscription rights to shares	-	△ 26,708
Increase/decrease in notes and accounts receivable	△ 997,425	936,002
Increase/decrease in inventories	56,013	264,346
Increase/decrease in notes and accounts payable	12,724	△ 354,164
Others	187,868	△ 90,046
Interest and dividends income received	20,953	27,820
Interest expenses paid	△ 20	-
Income tax paid	△ 634,766	△ 144,181
Net cash used in operating activities	302,709	2,396,266
II. Cash flow from investing activities		
Increase in time deposits	△ 200,000	△ 100,000
Decrease in time deposits	50,000	100,000
Purchase of marketable/investment securities	△ 941,119	-
Proceeds from sales of marketable/investment securities	1,280,217	-
Purchase of fixed assets	△ 253,349	△ 233,940
Purchase of insurance funds	△ 40,516	△ 468
Others	916	10,758
Net cash used in investing activities	△ 103,851	△ 223,651
III. Cash flow from financing activities		
Sales of treasury stock	-	45,504
Cash dividends paid	△ 270,728	△ 406,223
leasing obligation	△ 1,005	-
Net cash used in financing activities	△ 271,734	△ 360,719
IV. Effect of exchange rate changes on cash and cash equivalents	-	-
V. Increase/decrease in cash and cash equivalents	△ 72,875	1,811,896
VI. Cash and cash equivalents at beginning of year	3,948,648	3,875,772
VII. Cash and cash equivalents at end of year	3,875,772	5,687,669