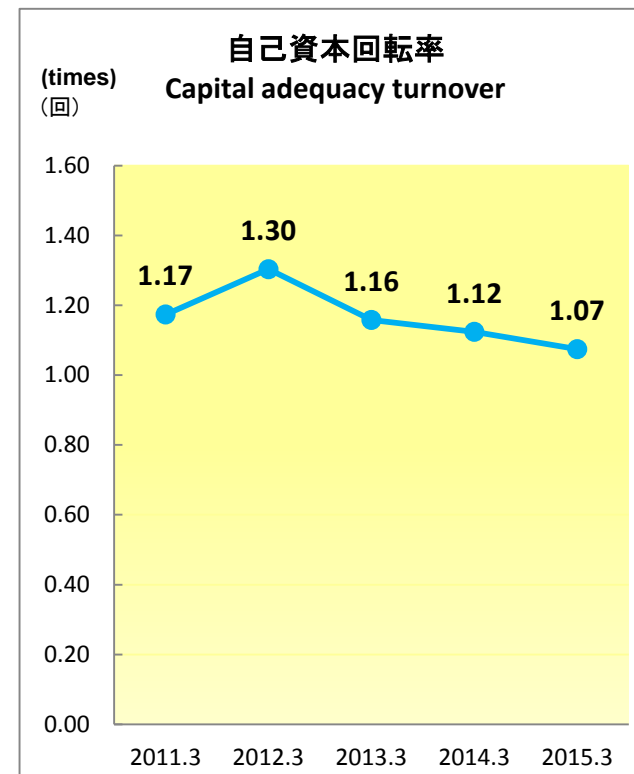
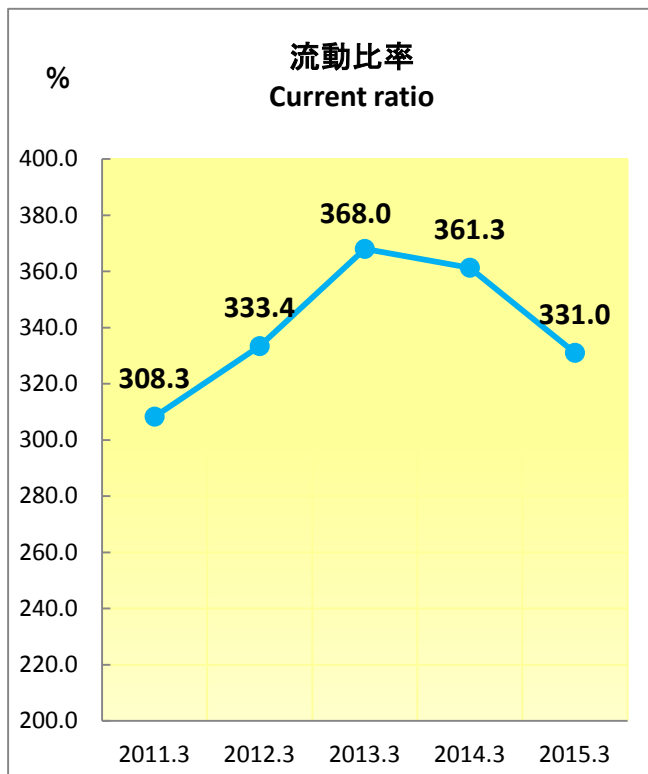
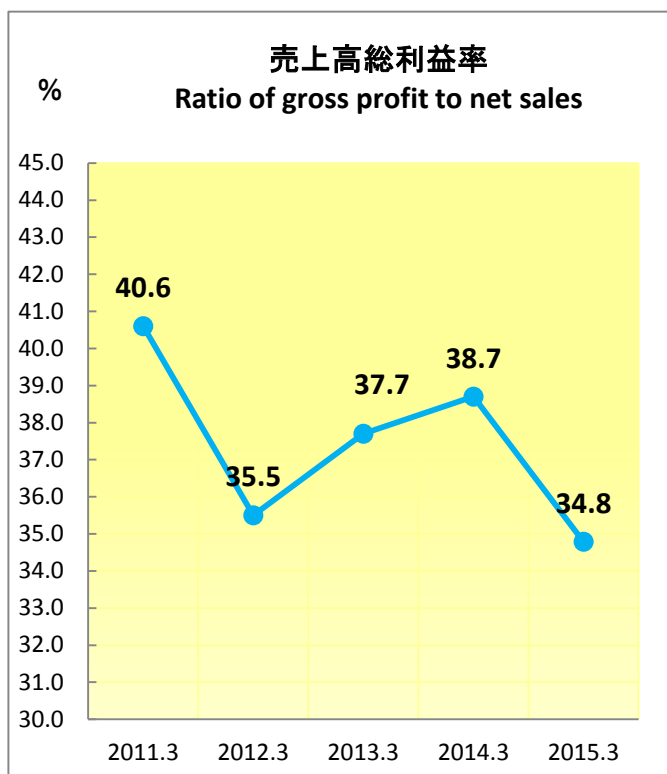


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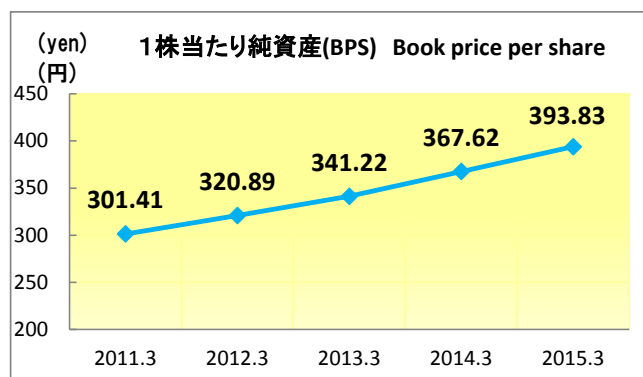
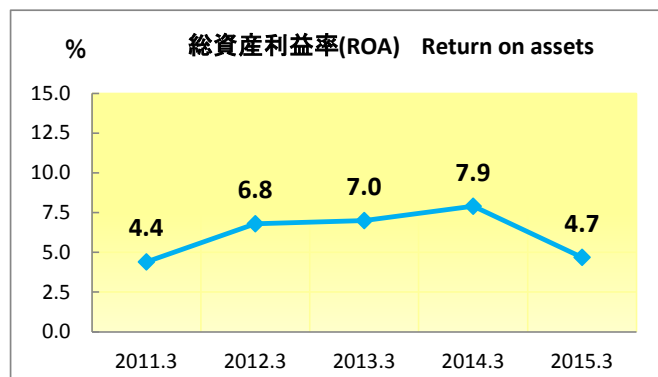
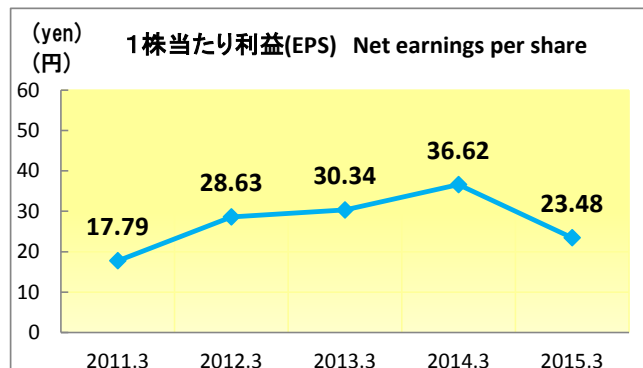
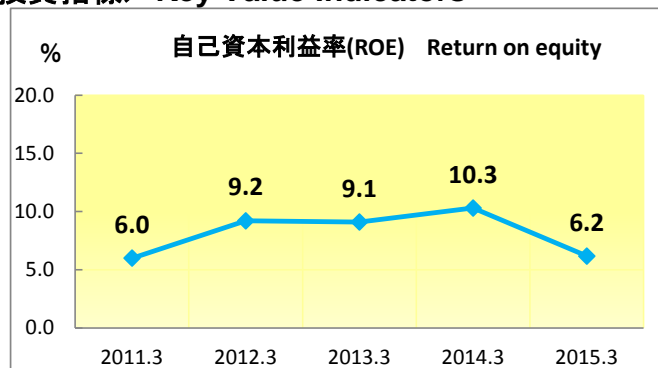


主要財務指標／Key Financial Indicators



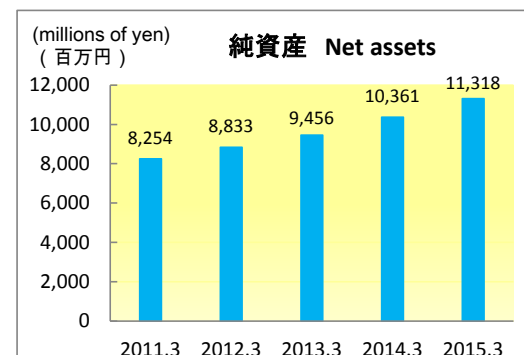
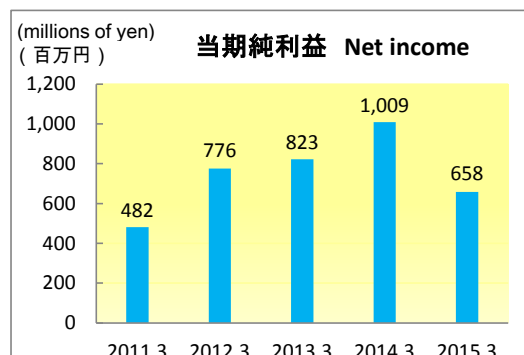
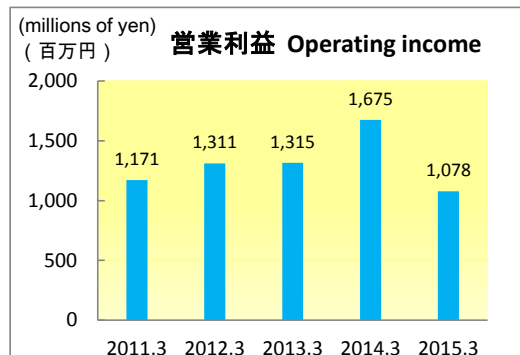
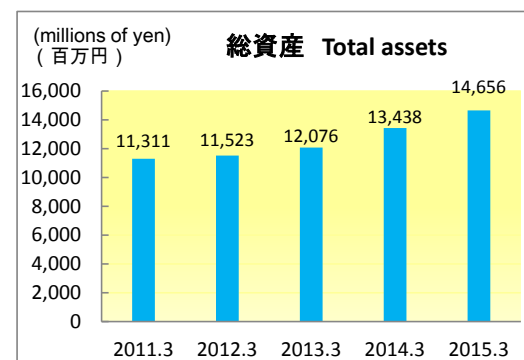
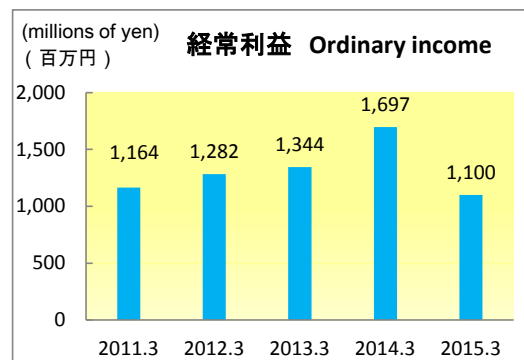
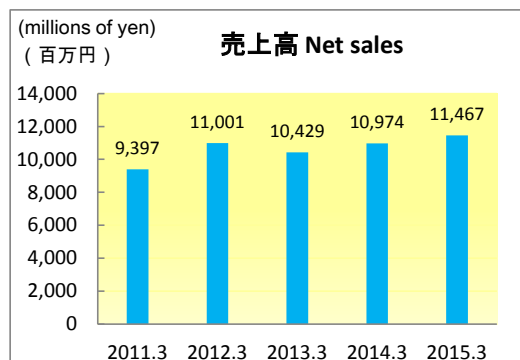
		2011.3	2012.3	2013.3	2014.3	2015.3
売上高総利益率	Ratio of gross profit to net sales(%)	40.6	35.5	37.7	38.7	34.8
売上高経常利益率	Ratio of ordinary income to net sales(%)	12.4	11.7	12.9	15.5	9.6
総資本回転率	Total assets turnover(times)	0.85	0.96	0.88	0.86	0.82
自己資本回転率	Capital adequacy turnover(times)	1.17	1.30	1.16	1.12	1.07
自己資本比率	Capital adequacy equity ratio(%)	72.3	75.5	77.1	76.0	75.9
流動比率	Current ratio(%)	308.3	333.4	368.0	361.3	331.0

投資指標／Key Value Indicators



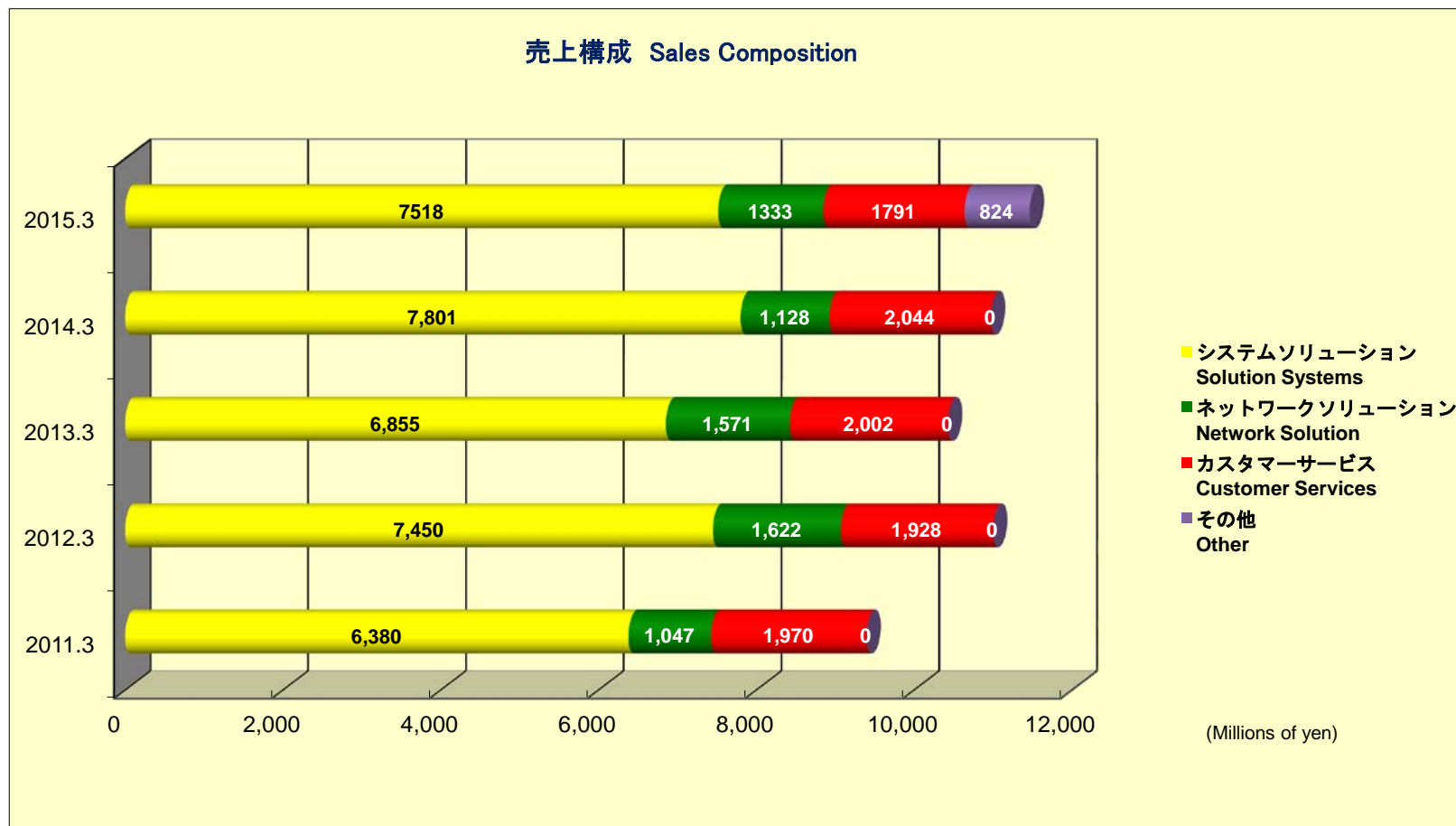
		2011.3	2012.3	2013.3	2014.3	2015.3
自己資本利益率(ROE)	Return on equity(%)	6.0	9.2	9.1	10.3	6.2
総資産利益率(ROA)	Return on assets(%)	4.4	6.8	7.0	7.9	4.7
1株当たり純資産(BPS)	Book price per share(yen)	301.41	320.89	341.22	367.62	393.83
1株当たり利益(EPS)	Net earnings per share(yen)	17.79	28.63	30.34	36.62	23.48
1株当たり配当金	Dividend per share(yen)	10.0	15.0	15.0	15.0	15.0
配当性向	payout ratio(%)	56.2	52.4	49.4	41.0	63.9
株価収益率(PER)	Price earnings ratio(times)	14.7	10.7	12.5	12.6	19.8
株価純資産倍率(PBR)	Price book-value ratio(times)	0.9	1.0	1.1	1.3	1.2

財務ハイライト／Financial Highlights



		2011.3	2012.3	2013.3	2014.3	2015.3
売上高(百万円)	Net sales(Millions of yen)	9,397	11,001	10,429	10,974	11,467
営業利益(百万円)	Operating income(Millions of yen)	1,171	1,311	1,315	1,675	1,078
経常利益(百万円)	Ordinary income(Millions of yen)	1,164	1,282	1,344	1,697	1,100
当期純利益(百万円)	Net income(Millions of yen)	482	776	823	1,009	658
総資産(百万円)	Total assets(Millions of yen)	11,311	11,523	12,076	13,438	14,656
純資産(百万円)	Net assets(Millions of yen)	8,254	8,833	9,456	10,361	11,318
発行済株式総数(株)	Total number of issued shares	29,430,000	29,430,000	29,430,000	29,430,000	29,430,000
従業員数(人)	Number of employees(persons)	406	415	409	404	537

売上構成／Sales Composition



		2011.3 (単位:百万円) (Millions of yen)		2012.3 (単位:百万円) (Millions of yen)		2013.3 (単位:百万円) (Millions of yen)		2014.3 (単位:百万円) (Millions of yen)		2015.3 (単位:百万円) (Millions of yen)	
システムソリューション	Systems Solution	6,380	67.9%	7,450	67.7%	6,855	65.7%	7,801	71.1%	7,518	65.6%
ネットワークソリューション	Network Solution	1,047	11.1%	1,622	14.8%	1,571	15.2%	1,128	10.3%	1,333	11.6%
カスタマーサービス	Customer Services	1,970	21.0%	1,928	17.5%	2,002	19.2%	2,044	18.6%	1,791	15.6%
その他	Other	-	-	-	-	-	-	-	-	824	7.2%
合計	Total	9,397	100.0%	11,001	100.0%	10,429	100.0%	10,974	100.0%	11,467	100.0%

連結貸借対照表／Consolidated Balance Sheets

資産の部／Assets	Assets	2014.3	2015.3
I. 流動資産	I. Current Assets		
1.現金及び預金	1.Cash and cash equivalents	2,410,016	2,209,867
2.受取手形及び売掛金	2.Notes and accounts receivable-trade	2,900,966	2,744,087
3.有価証券	3.Marketable securities	4,148,660	4,048,678
4.たな卸資産	4.Inventories	427,072	539,718
5.繰延税金資産	5.Deferred tax assets	237,573	239,270
6.その他	6.Other	102,069	104,690
7.貸倒引当金	7.Allowance for bad debts	△ 1,215	△ 42
流動資産合計	Total Current Assets	10,225,142	9,886,270
II. 固定資産	II. Fixed Assets		
1.有形固定資産	1.Tangible fixed assets		
(1)建物及び構築物	(1)Buildings and structures	327,606	318,723
(2)機械装置及び運搬具	(2)Machinery and equipment	1,667	2,203
(3)土地	(3)Land	149,565	149,565
(4)建設仮勘定	(4)Construction in progress	3,270	9,340
(5)その他	(5)Other	162,898	244,988
有形固定資産合計	Total Tangible Fixed Assets	645,008	724,820
2.無形固定資産	2.Intangible fixed assets		
(1)のれん	(1)Goodwill	-	275,188
(2)その他	(2)Other	191,468	830,051
無形固定資産合計	Total Intangible Fixed Assets	191,468	1,105,240
3.投資その他の資産	3.Investments and other assets		
(1)投資有価証券	(1)Investment securities	1,754,058	2,169,357
(2)繰延税金資産	(2)Deferred tax assets	33,903	25,538
(3)その他	(3)Other	588,999	745,169
投資その他の資産合計	Total of investments and other assets	2,376,962	2,940,064
固定資産合計	Total fixed Assets	3,213,439	4,770,125
資産合計	Total Assets	13,438,581	14,656,396

負債の部／Liabilities	Liabilities	2014.3	2015.3
I. 流動負債	I. Current Liabilities		
1.買掛金	1.Accounts payable-trade	1,125,805	1,346,365
2.未払法人税等	2.Accrued income tax	534,250	128,993
3.賞与引当金	3.Accrued bonuses	333,300	337,483
4.前受金	4.Advances received	517,919	640,229
5.その他	5.Other	319,005	533,515
流動負債合計	Total Current Liabilities	2,830,280	2,986,588
II. 固定負債	II. Long-term Liabilities		
1.退職給付に係る負債	1.Net defined benefit liability	195,990	202,029
2.役員退職慰労引当金	2.Reserve for directors' retirement allowance	12,870	14,370
3.長期未払金	3.Long-term debt	37,809	37,417
4.繰延税金負債	4.Deferred tax Liabilities	-	97,365
固定負債合計	Total Long-term Liabilities	246,670	351,182
負債合計	Total Liabilities	3,076,951	3,337,771
純資産の部／Net Assets	Net Assets		
I. 株主資本	I. Shareholder's equity		
1.資本金	1.Capital stock	1,124,669	1,124,669
2.資本剰余金	2.Capital surplus	1,241,605	1,267,494
3.利益剰余金	3.Retained earnings	8,200,568	8,441,991
4.自己株式	4.Treasury stock	△ 638,105	△ 460,631
株主資本合計	Total Shareholder's equity	9,928,737	10,373,522
II. その他の包括利益累計額	II. Accumulated other comprehensive income		
1.その他有価証券評価差額金	1.Unrealized holding gain on securities	307,064	767,137
2.繰延ヘッジ損益	2.Deferred gain and loss from hedging	229	324
3.退職給付に係る調整累計額	3.Remeasurements of defined benefit plans	△ 16,227	△ 14,222
その他の包括利益累計額合計	Total Accumulated other comprehensive income	291,066	753,239
III. 新株予約権	III. Equity warrant	134,824	110,905
IV. 少数株主持分	IV. Minority interests	7,001	80,957
純資産合計	Net Assets	10,361,630	11,318,625
負債及び純資産合計	Total Liabilities and Net Assets	13,438,581	14,656,396

連結損益計算書／Consolidated Statements of Income

		2014.3	2015.3
I.売上高	I.Sales	10,974,634	11,467,780
II.売上原価	II.Cost of sales	6,726,090	7,478,352
売上総利益	Gross profit on sales	4,248,544	3,989,427
III.販売費及び一般管理費	III.Selling,general and administration expenses	2,572,748	2,910,445
営業利益	Operating Income	1,675,796	1,078,981
IV.営業外収益	IV.Non-operating income		
1.受取利息	1.Interest	5,787	4,925
2.受取配当金	2.Dividends earned	27,606	34,064
3.持分法投資利益	3.Investment profit on equity method	872	-
4.その他	4.Other	9,925	13,143
営業外収益計	Total non-operating Income	44,191	52,134
V.営業外費用	V.Non-operating expenses		
1.支払利息	1.Interest expenses	-	1,280
2.支払手数料	2.Payment commission	5,749	6,708
3.投資有価証券評価損	3.Loss on valuation of investment securities	-	2,711
4.持分法による投資損失	4.Investment loss on equity method	-	2,009
5.固定資産除却損	5.Loss on disposal of fixed assets	2,314	12,921
6.為替差損	6.Foreign exchange losses	2,860	5,354
7.会員権評価損	7.Loss on valuation of membership	9,526	-
8.その他	8.Other	1,600	-
営業外費用計	Total Non-operating expenses	22,051	30,986
経常利益	Ordinary Income	1,697,936	1,100,129
VI.特別利益	VI.Extraordinary Income		
1.新株予約権戻入益	1.Gain on reversal of subscription rights to shares	20,495	31,633
特別利益計	Total Extraordinary Income	20,495	31,633
VII.特別損失	VII.Extraordinary loss		
特別損失計	Total Extraordinary loss	-	-
税金等調整前当期純利益	Income before income taxes	1,718,431	1,131,762
法人税、住民税及び事業税	Corporation,inhabitants and enterprise taxes	777,167	480,219
法人税等調整額	Income tax adjustments	△ 69,634	△ 1,189
少数株主利益又は少数株主損失	Minority interests in income (loss)	1,087	△ 5,684
当期純利益	Net income	1,009,812	658,416

連結キャッシュ・フロー計算書／Consolidated Statements of Cash Flows

		2014.3	2015.3
I. 営業活動によるキャッシュ・フロー	I. Cash flow from operating activities		
税金等調整前当期純利益	Income before income taxes	1,718,431	1,131,762
減価償却費	Depreciation and amortization	329,281	266,953
のれん償却額	Amortization of goodwill	1,064	22,312
株式報酬費用	Stock based compensation expense	54,770	54,397
賞与引当金の増減額	Increase/decrease in provision for bonuses	△ 49,000	△ 4,334
退職給付引当金等の増減額	Increase/decrease in reserve for retirement allowance	△ 163,577	-
退職給付に係る負債の増減額	Increase/decrease in net defined benefit liability	170,777	10,231
役員退職慰労引当金の増減額	Increase/Decrease in Reserve for directors' retirement benefits	1,500	1,500
長期未払金の増減額	Increase/Decrease in long-term debt	△ 45,165	-
貸倒引当金の増減額	Increase/Decrease in allowance for doubtful accounts	224	△ 1,173
受取利息及び受取配当金	Interest and dividends income	△ 33,394	△ 38,990
支払利息	Interest expenses	-	1,280
為替差損益	Foreign exchange losses /gains	△ 7	-
持分法による投資損益	Equity in loss (earnings) of affiliates	△ 872	2,009
投資有価証券評価損	Loss on evaluation of investment securities	-	2,711
固定資産除却損	Loss on disposal of fixed assets	2,314	12,921
会員権評価損	Loss on valuation of membership	9,526	-
新株予約権戻入益	Gain on reversal of subscription rights to shares	△ 20,495	△ 31,633
売上債権の増減額	Increase/decrease in notes and accounts receivable	△ 565,997	457,275
棚卸資産の増減額	Increase/decrease in inventories	△ 169,912	△ 112,646
仕入債務の増減額	Increase/decrease in notes and accounts payable	337,662	220,559
その他	Other	182,891	116,929
利息及び配当金の受取額	Interest and dividends income received	33,487	38,977
利息の支払額	Interest expenses paid	-	△ 1,280
法人税等の支払額	Income tax paid	△ 675,406	△ 934,085
営業活動によるキャッシュ・フロー	Net cash provided by operating activities	1,118,105	1,215,679
II. 投資活動によるキャッシュ・フロー	II. Cash flow from investing activities		
定期預金の預入れによる支出	Increase in time deposits	△ 13,361	△ 220,000
定期預金の払戻しによる収入	Decrease in time deposits	400,000	163,361
有価証券の純増減額	Net decrease /increase in short-term investment securities	△ 1,699,475	△ 99,955
固定資産の取得	Purchase of fixed assets	△ 208,025	△ 859,708
連結の範囲の変更を伴う子会社株式の取得による支出	Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	△ 151,164
会員権の取得による支出	Purchase of memberships	-	△ 15,546
その他	Other	△ 13,847	△ 56,566
投資活動によるキャッシュ・フロー	Net cash used in investing activities	△ 1,534,710	△ 1,239,578
III. 財務活動によるキャッシュ・フロー	III. Cash flow from financing activities		
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term loans payable	-	△ 263,596
長期借入金の返済による支出	Repayments of long-term loans payable	-	△ 39,675
自己株式の取得による支出	Purchase of treasury shares of subsidiaries	△ 18	△ 12
自己株式の処分による収入	Sales of treasury stock	183,119	156,692
配当金の支払額	Cash dividends paid	△ 408,690	△ 416,143
財務活動によるキャッシュ・フロー	Net cash used in financing activities	△ 225,589	△ 562,734
IV. 現金及び現金同等物に係る換算差額	IV. Effect of exchange rate changes on cash and cash equivalents	7	-
V. 現金及び現金同等物の増減額	V. Increase/decrease in cash and cash equivalents	△ 642,187	△ 586,634
VI. 現金及び現金同等物期首残高	VI. Cash and cash equivalents at beginning of year	5,687,669	5,045,481
VII. 現金及び現金同等物期末残高	VII. Cash and cash equivalents at end of year	5,045,481	4,458,846