

Balance Sheets

資産の部 / Assets

(単位:千円) (Unit: Thousands of yen)

| 流動資産                      |  | 1997.3           | 1998.3           | 1999.3           | 2000.3           | 2001.3           | 2002.3           |
|---------------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|
| 1. 現金及び預金                 | 1. Cash and cash equivalents   | 976,309          | 1,416,083        | 1,439,238        | 1,414,806        | 1,503,909        | 1,966,464        |
| 2. 受取手形                   | 2. Trade notes receivable  | 1,756,743        | 715,036          | 687,070          | 641,383          | 452,408          | 604,232          |
| 3. 売掛金                    | 3. Accounts receivable-trade   | 1,686,168        | 1,694,972        | 1,998,299        | 1,861,545        | 2,981,950        | 1,694,165        |
| 4. 有価証券                   | 4. Marketable securities   | 29,129           | 23,900           | 28,528           | 1,670,288        | 705,317          | 840,696          |
| 5. 商品                     | 5. Purchased goods   | 494,535          | 511,096          | 265,049          | 186,173          | 381,273          | 306,298          |
| 6. 仕掛品                    | 6. Work in process   | 160,382          | 451,994          | 248,312          | 293,013          | 306,052          | 191,146          |
| 7. 貯蔵品                    | 7. Supplies  | 26,206           | 34,145           | 14,709           | 14,987           | 12,222           | 12,148           |
| 8. 前渡金                    | 8. Advanced money  | 220              | 14,606           | 19,389           | 4,910            | 19,115           | 18,742           |
| 9. 前払費用                   | 9. Prepaid expenses  | 27,593           | 32,139           | 33,219           | 27,655           | 24,928           | 30,255           |
| 10. 繰延税金資産                | 10. Deferred taxes   | -                | -                | -                | 160,748          | 109,655          | 73,611           |
| 11. その他                   | 11. Others   | 7,873            | 6,092            | 4,755            | 2,187            | 41,505           | 5,785            |
| 貸倒引当金                     | Allowance for bad debts  | 33,624           | 23,323           | 21,084           | 15,605           | 16,263           | 6,365            |
| <b>流動資産合計</b>             | <b>Total Current Assets</b>  | <b>5,131,538</b> | <b>4,876,744</b> | <b>4,717,488</b> | <b>6,262,094</b> | <b>6,522,076</b> | <b>5,745,193</b> |
| 固定資産                      |  |                  |                  |                  |                  |                  |                  |
| 1. 有形固定資産                 | 1. Tangible fixed assets   |                  |                  |                  |                  |                  |                  |
| (1) 賃貸用資産                 | (1) Equipment leased to customers  | 45,583           | 35,929           | 28,563           | 21,260           | 17,354           | 13,397           |
| (2) 建物                    | (2) Buildings and structures   | 660,969          | 630,025          | 587,070          | 598,425          | 559,007          | 533,890          |
| (3) 機械及び装置                | (3) Machinery and equipment  | 21,099           | 17,406           | 14,360           | 11,847           | 9,774            | 8,063            |
| (4) 工具器具備品                | (4) Instrument, appliances and furnishings   | 204,275          | 286,830          | 294,505          | 366,462          | 429,302          | 430,118          |
| (5) 土地                    | (5) Land   | 448,876          | 448,876          | 448,876          | 172,494          | 172,494          | 172,494          |
| <b>有形固定資産合計</b>           | <b>Total Tangible Fixed Assets</b>   | <b>1,380,804</b> | <b>1,419,068</b> | <b>1,373,376</b> | <b>1,170,489</b> | <b>1,187,933</b> | <b>1,157,964</b> |
| 2. 無形固定資産                 | 2. Intangible fixed assets   |                  |                  |                  |                  |                  |                  |
| (1) 商標権                   | (1) Trademark rights   | 1,451            | 1,249            | 1,048            | 846              | 20,514           | 19,072           |
| (2) ソフトウェア                | (2) Software   | -                | -                | -                | 35,060           | 27,048           | 15,159           |
| (3) 電話加入権                 | (3) Telephone subscription rights  | 7,545            | 7,545            | 7,545            | 7,545            | 7,545            | 7,579            |
| (4) 電話施設利用権               | (4) Telephone facility access rights   | 2,103            | 1,914            | 1,725            | 1,536            | 1,347            | 1,174            |
| <b>無形固定資産合計</b>           | <b>Total Intangible Fixed Assets</b>   | <b>11,100</b>    | <b>10,710</b>    | <b>10,319</b>    | <b>44,889</b>    | <b>56,456</b>    | <b>42,986</b>    |
| 3. 投資その他の資産               | 3. Investments and other assets  |                  |                  |                  |                  |                  |                  |
| (1) 投資有価証券                | (1) Investment securities  | 326,097          | 256,860          | 404,050          | 357,264          | 1,072,138        | 718,740          |
| (2) 自己株式                  | (2) Treasury stock   | -                | -                | -                | -                | 150,245          | -                |
| (3) 関係会社株式                | (3) Stocks of affiliated companies   | 34,260           | 34,260           | 3,500            | 3,500            | 3,250            | 3,250            |
| (4) 出資金                   | (4) Investment in capital  | 600              | 600              | 600              | -                | -                | -                |
| (5) 従業員長期貸付金              | (5) Long-term loan to the employees  | 7,840            | 5,967            | 4,546            | 3,380            | 2,664            | 1,994            |
| (6) 破産債権・更生債権その他これらに準ずる債権 | (6) Claim in bankruptcy claim in reorganization and other claims applying to each claims | 195              | 171              | 99,426           | 61,287           | 25,927           | 4,363            |
| (7) 繰前払費用                 | (7) Long-term prepaid expenses   | 11,405           | 8,880            | 7,084            | 3,346            | 1,667            | 1,969            |
| (8) 繰延税金資産                | (8) Deferred taxed   | -                | -                | -                | 260,010          | 227,692          | 286,843          |
| (9) 敷金及び保証金               | (9) Guarantee deposits   | 197,623          | 232,029          | 211,058          | 211,572          | 211,664          | 220,751          |
| (10) 会員権                  | (10) Membership rights   | 240,747          | 262,938          | 262,938          | 168,819          | 142,056          | 138,956          |
| (11) 保険積立金                | (11) Insurance reserves  | 107,220          | 115,114          | 116,720          | 116,720          | 116,720          | 65,000           |
| 貸倒引当金                     | Allowance for bad debts  | 274              | 146              | 16,239           | 2,689            | 95,154           | 96,831           |
| <b>投資その他の資産合計</b>         | <b>Total of Investments and other assets</b>   | <b>925,714</b>   | <b>916,677</b>   | <b>1,093,684</b> | <b>1,201,210</b> | <b>1,858,871</b> | <b>1,345,027</b> |
| <b>固定資産合計</b>             | <b>Total fixed Assets</b>  | <b>2,317,620</b> | <b>2,346,456</b> | <b>2,477,390</b> | <b>2,416,689</b> | <b>3,103,260</b> | <b>2,545,978</b> |
| <b>資産合計</b>               | <b>Total Assets</b>  | <b>7,448,158</b> | <b>7,223,201</b> | <b>7,194,868</b> | <b>8,678,783</b> | <b>9,625,337</b> | <b>8,291,171</b> |

負債の部 / Liabilities

(単位:千円) (Unit: Thousands of yen)

| 流動負債                        |   | 1997.3           | 1998.3           | 1999.3           | 2000.3           | 2001.3           | 2002.3           |
|-----------------------------|---|------------------|------------------|------------------|------------------|------------------|------------------|
| 1. 支払手形                     | 1. Trade notes payable  | 843,318          | 941,646          | 526,311          | 728,340          | 1,045,166        | 695,533          |
| 2. 買掛金                      | 2. Accounts payable-trade                                       | 756,229          | 730,351          | 756,419          | 761,847          | 1,141,736        | 784,830          |
| 3. 短期借入金                    | 3. Short-term loans payable                                     | 1,270,000        | 1,030,000        | 1,080,000        | 408,125          | -                | -                |
| 4. 1年内償還予定社債                | 4. Current bonds payable  | 100,000          | -                | -                | -                | -                | -                |
| 5. 1年内返済予定長期借入金             | 5. Current portion of long-term loan to be paid within one year | 673,800          | 353,310          | 71,365           | 278,840          | 264,510          | 297,300          |
| 6. 未払金                      | 6. Accounts payable-other                                       | 84,510           | 46,559           | 45,821           | 189,647          | 115,528          | 60,029           |
| 7. 未払費用                     | 7. Accrued expenses   | 1,135            | 877              | 1,554            | 1,220            | 1,205            | 123              |
| 8. 未払法人税等                   | 8. Accrued income tax   | 287,630          | 189,083          | 162,138          | 664,890          | 368,736          | 131,038          |
| 9. 未払事業税等                   | 9. Enterprise and other taxes payable                           | 83,610           | 55,909           | -                | -                | -                | -                |
| 10. 未払消費税等                  | 10. Accrued consumption tax                                     | 45,198           | 54,978           | 63,624           | 48,530           | 80,161           | 57,439           |
| 11. 前受金                     | 11. Advances received   | 176,930          | 167,067          | 177,322          | 197,337          | 313,033          | 204,092          |
| 12. 預り金                     | 12. Deposits received   | 12,631           | 9,918            | 13,893           | 13,785           | 13,817           | 24,282           |
| 13. 賞与引当金                   | 13. Accrued bonuses   | 189,932          | 266,063          | 207,000          | 324,000          | 336,000          | 240,000          |
| 14. その他                     | 14. Others  | -                | -                | -                | -                | 8,511            | 12,343           |
| <b>流動負債合計</b>               | <b>Total Current Liabilities</b>                                | <b>4,524,928</b> | <b>3,845,784</b> | <b>3,105,451</b> | <b>3,616,565</b> | <b>3,688,408</b> | <b>2,507,013</b> |
| 固定負債                        |   |                  |                  |                  |                  |                  |                  |
| 1. 長期借入金                    | 1. Long-term loans payable                                      | 175,000          | 391,690          | 1,020,325        | 741,485          | 732,600          | 435,300          |
| 2. 長期未払金                    | 2. Long-term accounts payable                                   | 82,363           | 70,955           | 58,778           | 45,793           | 38,543           | 31,326           |
| 3. 退職給付引当金                  | 3. Reserve for retirement allowance                             | 93,833           | 102,548          | 108,434          | 108,113          | -                | -                |
| 4. 退職給付引当金                  | 4. Reserve for severance benefit                                | -                | -                | -                | -                | 175,491          | 172,778          |
| 5. 役員退職慰労引当金                | 5. Reserve for directors' retirement allowance                  | 101,270          | 112,420          | 135,240          | 164,370          | 199,850          | 246,010          |
| <b>固定負債合計</b>               | <b>Total Long-term Liabilities</b>                              | <b>452,466</b>   | <b>677,613</b>   | <b>1,322,777</b> | <b>1,059,762</b> | <b>1,146,484</b> | <b>885,414</b>   |
| <b>負債合計</b>                 | <b>Total Liabilities</b>  | <b>4,977,395</b> | <b>4,523,378</b> | <b>4,428,229</b> | <b>4,676,328</b> | <b>4,834,893</b> | <b>3,392,427</b> |
| 資本の部 / Shareholders' Equity |   |                  |                  |                  |                  |                  |                  |
| ・ 資本金                       | ・ Capital stock   | 700,000          | 700,000          | 700,000          | 955,000          | 955,000          | 955,000          |
| ・ 資本準備金                     | ・ Additional paid-in capital                                    | 602,000          | 602,000          | 602,000          | 1,052,000        | 1,052,000        | 1,062,000        |
| ・ 利益準備金                     | ・ Earned surplus reserve  | 46,820           | 54,230           | 63,244           | 71,658           | 83,025           | 94,366           |
| ・ その他の剰余金                   | ・ Other retained earnings                                       | -                | -                | -                | -                | -                | -                |
| 1. 任意積立金                    | 1. Optional Reserve   | 687,834          | 961,585          | 1,176,612        | 1,186,338        | 1,719,856        | 2,343,545        |
| (1) 情報処理システム準備金             | (1) Information processing system reserve                       | 39,807           | 31,218           | 13,905           | -                | -                | -                |
| (2) プログラム準備金                | (2) Program reserve   | 97,227           | 97,227           | 97,227           | 52,999           | 36,937           | 21,046           |
| (3) 国内市場開拓準備金               | (3) Domestic market development reserve                         | 88,300           | 70,640           | 52,980           | 20,828           | 10,419           | -                |
| (4) 別途積立金                   | (4) Contingent reserve  | 462,500          | 762,500          | 1,012,500        | 1,112,500        | 1,672,500        | 2,322,500        |
| 2. 当期末処分利益                  | 2. Unappropriated retained earnings                             | 435,109          | 382,007          | 224,781          | 737,459          | 826,758          | 551,433          |
| その他の剰余金合計                   | Total Other Retained Earnings                                   | 1,122,943        | 1,343,592        | 1,401,394        | 1,923,797        | 2,546,615        | 2,884,979        |
| ・ その他有価証券評価差額金              | ・ Difference in evaluation of other securities                  | -                | -                | -                | -                | 153,803          | 112,132          |
| ・ 自己株式                      | ・ Treasury stock  | -                | -                | -                | -                | -                | 209,724          |
| <b>資本合計</b>                 | <b>Total Shareholders' Equity</b>                               | <b>2,471,763</b> | <b>2,699,822</b> | <b>2,786,639</b> | <b>4,002,455</b> | <b>4,790,444</b> | <b>4,898,744</b> |
| <b>負債及び資本合計</b>             | <b>Total Liabilities and Shareholders' Equity</b>               | <b>7,448,158</b> | <b>7,223,201</b> | <b>7,194,868</b> | <b>8,678,783</b> | <b>9,625,337</b> | <b>8,291,171</b> |